



Dmitrii Geraskin

Full-Stack Web Developer

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www.DGeraskin.com

ABOUT ME

I am a junior web developer. I started my career in economics and business management, where I led teams, optimized processes, and elevated companies to new heights. Now, I've decided to change direction and focus on professional growth in web development. I've always enjoyed exploring technologies and creating something practical and meaningful with my own hands.

My goal is to join a team of professionals where I can apply my skills in real-world projects, create innovative products, and help businesses achieve ambitious goals.

My Tech Stack

- **Frontend:** HTML, CSS, JavaScript, React, Next.js, Tailwind CSS
- **Backend:** Node.js, Supabase, MongoDB
- **UI/UX Design:** Figma, Photoshop, Illustrator
- **Additional Tools:** CorelDraw, ArchiCad, 3dsMax

Key Experience

- **Team Leadership:** Over 10 years of experience managing teams, fostering collaboration, and building clear, effective workflows.
- **Systemic Thinking:** Skilled at breaking down complex problems and finding sustainable, long-term solutions to improve processes and achieve consistent results.
- **Business Growth and Optimization:** Successfully developed growth strategies that increased company revenues by 35% while reducing logistics costs by 20%. Streamlined and automated core processes, making operations faster and more efficient.
- **Web Development Projects:** Applied a systematic approach to academic projects, creating intuitive and well-structured applications
 - **The Wild Oasis:** A presentation website and booking system for a boutique hotel featuring separate dashboards for staff and guests, role-based authentication, database API, and booking management. Technologies: React, Next.js, Node.js, MongoDB, REST API, Vercel.
 - **DGeraskin.com:** A personal portfolio website showcasing projects and web development skills. Features include responsive design, intuitive navigation, and dynamic content loading. Technologies: React, Next.js, Tailwind, Framer Motion.

Why Me

- **Proven Leadership:** I know how to guide teams effectively, creating a positive environment where people collaborate and achieve their goals.
- **Problem Solver:** I'm good at figuring out what's not working, finding the root cause, and coming up with solutions that last.
- **Quick Learner:** I pick up new technologies and skills quickly and know how to use them to make a real difference.
- **Efficiency-Focused:** I know how to create processes that save time and resources, so teams can focus on the tasks that matter most.
- **Driven to Succeed:** I always aim to deliver my best work and ensure that goals are achieved effectively and efficiently.

WORK EXPERIENCE

LLC SOGER

2020 - 2022

CEO

- Implemented a CRM system to streamline workflows, improve communication between departments, and boost operational efficiency by 30%.
- Expanded the product line and launched a new product, contributing to increased market share and revenue growth.
- Optimized the marketing strategy, focusing on targeted campaigns and customer engagement, which strengthened brand recognition.
- Achieved a 35% revenue increase over two years as a result of all the strategic improvements.

www.GelaCenter.ru

2014 - 2022

Development and Launch of an Online Store

- Connected the store to a nationwide delivery network, ensuring consistent and reliable logistics coverage across the entire country.
- Led marketing efforts, including targeted campaigns and SEO strategies, establishing the brand as a market leader.
- Grew a customer base of over 20,000 active users within five years, starting from zero.
- Increased annual revenue by 40% year-over-year, thanks to efficient operations and a loyal customer base.

Self-Employed

2015 - 2019

Interior Designer

- Coordinated communication between clients, contractors, and suppliers to minimize delays and ensure smooth project execution.
- Consulted on layout and stylistic solutions, emphasizing user-centric design principles.
- Delivered over 15 successful projects, with 95% of clients rating the results as exceeding expectations.
- Integrated AR and VR visualization tools, improving client approval rates by 25% during the design phase.

EDUCATION

1999 - 2004

Moscow, Russia

Plekhanov Russian University of Economics

Master of Science in Economics, specialization: Financial Management

2013 - 2014

Moscow, Russia

International School of Design

Diploma with honors, specialization: Residential Interior Design

2022 - 2024

Moscow, Russia

Web Development Courses on Udemy

Completed courses:

- Build Responsive Real-World Websites with HTML and CSS (38 hours)
- Advanced CSS and Sass: Flexbox, Grid, Animations and More! (28 hours)
- WEB-developer (46 hours)
- The Complete JavaScript Course 2024: From Zero to Expert! (69 hours)
- The Ultimate React Course 2024: React, Next.js, Redux & More (84 hours)
- Next.js 15 & React - The Complete Guide (40 hours)
- React Native - The Practical Guide [2024] (29 hours)
- Node.js, Express, MongoDB & More: The Complete Bootcamp (42 hours)
- Figma UI UX Design Advanced (16 hours)
- SQL for Beginners: From Scratch to Oracle Certification (30 hours)